# Diverging Pathways: Disciplinary Differences in Full-Time Faculty Salaries 

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## Outline

- Sources of differentiation in faculty salaries
- Differences by discipline
- Issues
- Consequences for faculty
- Consequences for institutions
- Working toward solutions


## Sources of differentiation

- Contingent employment practices are the largest source of inequities in compensation
- Part-time faculty "piecework"
- Full-time contingent appointments ("visiting")
- Graduate student employees
- Postdoctoral "fellows" increasingly being employed to teach
- These categories comprise at least 76 percent of the instructional staff as of fall 2011 (varies by type of institution)
- Incomplete data


## Sources of differentiation

- Differences within the full-time faculty
- Institution type (level, public/private)
- Workload (teaching, research, service)
- Rank (tenure track)
- Gender
- Race and ethnicity
- Discipline
- Multiple, interrelated factors





Figure 5. Salary Ratio for New Assistant Professors in Large Public Universities, by Selected Disciplines, 1982-83 to 2013-14


Source: Oklahoma State Univ., Faculty Salary Survey by Discipline, various years. N is the number of institutions participating; not all institutions submitted data for all disciplines.

Figure 6. Salary Ratio for Full Professors in Large Public Universities, by Selected Disciplines, 1982-83 to 2013-14


Source: Oklahoma State Univ., Faculty Salary Survey by Discipline, various years. N is the number of institutions participating; not all institutions submitted data for all disciplines.

## Issues

- Salary compression and inversion
- Not clearly defined
- Between ranks within a department
- Between disciplines
- Administrative discretion creates the potential for discrimination
"The myth of the market"
- Invoked subjectively
- Essentially an individual negotiation
- Based on data?


## Consequences for faculty

- Barriers to a shared identity as "one faculty"
- Lack of commitment to developing the institution
- Not rewarded for longevity
- "Playing the game" of external offers
- Alienation, disaffection


## Consequences for institutions

- A dedicated faculty is the core of the institution; conversely, a disaffected faculty will weaken the institution.
- Discrimination can result in turnover and litigation


## Working toward solutions

- Shared governance approach in all aspects
- Equity analysis
- Carried out jointly, incorporating internal expertise - Not a one-time fix; repeat every few years
- Salary policies
- Initial hiring
- Promotion and tenure
- Merit
- Matching outside offers ("market")
- Collective bargaining


## Case studies

- Blitz, Jonathan P. and Cross, Jeffrey F. (2013) "Bargaining Market Equity Adjustments by Rank and Discipline," Journal of Collective Bargaining in the Academy, Vol. 5, Article 5. http://thekeep.eiu.edu/jcba/vol5/iss1/5
- Review of selected contracts
- Detailed description of EIU process
- Emerson College 2014-18
- Illinois Wesleyan U. (AAUP Academe, MarchApril 2013)


## Thank you!

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